

# Confédération Européenne de l'Immobilier



## The European Confederation of Real Estate Agents





## WELCOME

CEI is an organization of more than 66.000 real estate agents and real estate consultants in Europe and represents their interests on the European level. CEI has allowed the real estate market in Europe to become more close-knit. Our multi-language real estate database since the beginning of 2000 has helped drive this process. We understand our association to be an organization that provides more transparency in the European real estate market. Moreover CEI encourages the cooperation in European matters.



## STANDARDIZATION OF REAL ESTATE SERVICE

CEI has initiated the standardization of real estate agents' services in Europe. We have prepared the homogenization of real estate agents services in Europe based on comprehensive intra-organization negotiations and negotiations with the European Committee for Standardization CEN. The European Committee for Standardization CEN has initiated the proceedings in which a total of 30 European countries have been taking part since November 2005. The process is expected to be completed by 2009. This is a huge project which will have a major impact on inter-European real estate acquisitions.

# „The Voice



## THE MISSION STATEMENT OF CEI

Developing and harmonizing real estate agency practises throughout Europe as well as promoting professionalism and transparency in all transactions. This includes active lobbying both at national and international level and offering common educational qualifications.



## CEI REGULATIONS

The CEI regulations will apply to all of the organization's more than 66.000 European members with its more than 90.000 involved persons. These provisions ensure more transparency on the real estate market. In fulfilling this objective, CEI is in compliance with all of the intentions of the European Commission. CEI has its own Code of Conduct and Referral Rules for the collaboration between members in national and transborder real estate business.





## INTERNET

The website of CEI with its multilingual data base is [www.webcei.com](http://www.webcei.com)  
Check out the homepage for the next CEI events and news.



## CEI OPENS ITS DOORS

The doors of the CEI are open to all member companies in the real estate sector. Cooperate with members of CEI and collaborate with other international organizations. Members of CEI can use the CEI-Logo for their homepages, letters etc. Get to know CEI. Our member associations will be pleased to provide membership information.

# of the Real Estate Industry in Europe!”



## WHAT DOES THE CEI DO?

- > We lobby for the European real estate legislation in Brussels.
- > We provide a website featuring a multi-lingual real estate database.
- > We promote the nomination and standardization of real estate agents' services in Europe as a project of the European Committee for Standardization CEN.
- > We offer market reports and market statistics on European Real Estate.
- > We provide an international education program for members of the real estate profession.
- > We present overviews of the market customs with regard to real estate acquisition from real estate agents in Europe.
- > We compile textbooks and manuals on the European real estate agents requirements e.g. the project supported by the EU within the scope of the Leonardo Project funding.
- > We organize international congresses to share experiences and homogenize real estate agents services in Europe.
- > We handle complaints about real estate agents in the member associations.
- > We cooperate with other European and international organizations.



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